

BPM Tips For Getting Specified by Architects

[Article was originally posted on
www.constructconnect.com]

By Kendall Jones,

As a building product manufacturer (BPM) trying to get specified by architects may seem like a daunting task, but it doesn't have to be. The key is to focus less on selling your products and focus more on building relationships with architects and specifiers. Position your company as a leading expert on the types of products you deliver and provide them with all the information they need when researching and selecting products to specify on their product.

How to Get Specified

Below are five tips on how to get specified on future construction projects. These ideas can be implemented to put you ahead of your competition and position you as the first person architects and specifiers turn to when they need technical advice on specifying the right products for their projects.

Understand Your Market

This requires a bit of research. The first step is to understand the types of buildings your products are used in and then identify the leading architecture firms designing them. You want to market to segments that are right for your products.

Talk with architects and specifiers to get an understanding of their specification process. Find out what's most important to them when selecting products to specify. This can vary among architects and even between the different projects they design. Aesthetics and quality may be the top priority at one firm where cost and lead time is more important at another. Use your research to create buyer personas so you can effectively market your products.

Don't overlook other members of the design team or key decision-makers such as the architect's client or the general contractor.

Provide Solutions

If an architect contacts you, they aren't looking for you to sell them something. Chances are they're looking to solve a design problem and need more information on your product category or a specific product you offer.

They don't want to talk to a salesperson. They're looking for an industry expert and a technical advisor. If they are asking about a specific product you offer but you have something else that better meets their needs, speak up and let them know.



Image credit by www.pointtopoint.com

Authenticity matters—be upfront and honest about your products and their capabilities. If your product doesn't meet an architect's needs, tell them. You may not get specified on their current project, but you've just established yourself as a trusted advisor who they will turn to on future projects.

Optimize Your Website

Architects and specifiers are looking for information about your products on your website. Make it easy for them to navigate and search your site to conduct research. Make sure your website is optimized for search engines so architects can find your site when they start searching.

Each product you offer should have its own page. At the very least, the product page should have downloadable specifications, high-quality images or video of the product, product descriptions, downloadable digital models such as CAD and BIM and CSI formatted specifications.

Additional information you should consider adding to your product pages includes: building code requirements, information on meeting requirements for certification programs like LEED or BREEAM, building product declarations such as environmental product declarations (EPDs) and health product declarations (HPDs) and quantity calculators.

Case studies, video testimonials and how-to installation or application videos are also resources you should be providing about your products. Make it easy for architects to order free samples of your products and locate local suppliers and distributors of your products.

Provide Continuing Education

Architects are required to obtain a certain number of continuing education units to maintain their licenses or fulfill their American Institute of Architects (AIA) membership requirements.

Webinars, lunch and learns and other continuing education offerings are a great way to get in front of architects and build brand awareness. These presentations should help educate architects about your product category or provide other information to expand their knowledge base. They should not be glorified commercials about your specific product offerings.

Again, the goal is to establish your company as an expert and be a go-to resource of information for your product category, not just your products. This keeps you top of mind when decision-makers are choosing who gets specified on a project. Make sure your continuing education offerings have been



California Sub-Bid Request Ads



Is requesting quotes from certified and qualified **DBE** Subcontractors, Suppliers, and Service Providers for the following (but not limited to) work:

SUBS/SERVICE PROVIDERS

Const. Area Signs, Traffic Control System, Traffic Flagging, Temp Railing (Type K), Plane Asphalt Concrete, Clearing & Grubbing, Highway Planting, Soil Amendments, Hydroseeding, Erosion Control, Irrigation System, Temp. Erosion Control, Asphalt Concrete, Paving Asphalt (Asphalt Concrete), Place Asphalt Concrete Dike & Misc., Reinforcing Steel, Roadside Sign, Rock Slope Protection, Fencing, Temp. Fencing, Metal Beam Guard Railing, Metal Railing, Metal Beam Barrier, Crash Cushion, Thermoplastic Traffic Stripping & Marking, Traffic Striping & Marking, Pavement Marker, Signal & Lighting, Detector, Traffic Count Station, Speed Monitoring Station, Bottom Dump Truck, Super 10 dump Truck, Flat Bed Trucking, Water Truck, End Dump Truck, and Street Sweeping Truck

SUPPLIERS

Drainage Systems Supplier

For Construction on State Highway in Nevada County Near Omega at Various Location from 0.2 Mile West of Conservation Road (Washington Ridge Road) To 1.2 Miles West of Zeibright Road in District 03 On Route 20 Contract No. 03-2H62U4

BID DATE AUGUST 25, 2021 at 2:00 p.m.

DBE GOAL 16%

All Quotes Due Prior

Sukut Construction, LLC

4010 W. Chandler Avenue, Santa Ana, CA 92704

Contact: Steve Gonzalez

Phone: (714) 540-5351 • Fax: (714) 545-2003 • Email: estimating@sukut.com

Plans/specs are available for viewing at our office by appointment, by Sukut FTP, or from Owner. Subcontractors must be prepared to furnish 100% performance and payment bonds and possess current insurance and workers' comp coverage. Sukut will assist qualified subcontractors in obtaining bonds, insurance, and/or lines of credit. Subcontractors/Vendors will be required to sign Sukut's Standard Subcontract/Purchase Order. Copies are available for examination. Please contact Steve Gonzalez at Sukut Construction for assistance in responding to this solicitation.

Sukut Construction's listing of a Subcontractor in its bid to the agency is not to be construed as an acceptance of all the Subcontractor's conditions or exceptions included with Subcontractor's price quotes. Quotations must be valid for the same duration as specified by Owner for contract award.

Sukut Construction, LLC

An Equal Opportunity Employer



RCS Inc.

Kim Romero, President
kromero777@gmail.com

1-562-307-7734

www.rcsinc.info

SBE/DBE/MBE Certified

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Servicing the Contractor with Dedication and Professionalism

Consulting Services

Baseline Schedule, Monthly Schedule Updates, Earned Value, Resource/Cost Loading, Cost Analysis, Change Order Review/Negotiation, Claim Assessment, Schedule Delay, Disruption, Impact and Acceleration Analysis, Settlement Negotiation, Litigation Support, Arbitration Support, Expert Reporting and Testimony.

SBE OUTREACH SERVICES

With 1.5 million businesses in our database, SBE is California's #1 source for diversity outreach.

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Placed in the Small Business Exchange newspaper, SBE Today newsletter, and online at www.sbeinc.com

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Telemarketing

Telephone follow-up calls that follow a script of 5 questions you create.

Computer Generated Reports

Will fit right into your proposal, along with a list of interested firms to contact.

Contact Info:

795 Folsom Street, 1st Flr, Room 1124

San Francisco, CA 94107

Email: sbe@sbeinc.com

Website: www.sbeinc.com

Phone: (415) 778-6250, (800) 800-8534

Fax: (415) 778-6255

Publisher of

Small Business Exchange
weekly newspaper

D'Arcy & Harty Construction, Inc
(415) 822-5200 ph • (415) 822-0747 Fx

Estimator: willie@darcyhart.com

**Oro Loma Sanitary District
Sewer Collection System
pipeline rehabilitation
and replacement project Phase 6
UDBE/MBE/WBE sub-bids requested for:
Saw-cutting & Trucking**

Bids: September 1, 2021 at 2:00 pm



California Sub-Bid Request Ads

Bids Requested from qualified **DBE (including MBE, WBE)** Subcontractors and Suppliers For:

DESIGN-BUILD FOR GROUNDWATER TREATMENT PLANTS (PHASE B)

Owner: City of Anaheim

Location: Anaheim, CA

Bid Date: September 29, 2021 @ 2:00 P.M.



667 Brea Canyon Road, Suite 30 • Walnut, CA 91789

Phone: (909) 595-4397, Fax: (909) 444-4268

Contact: Lori Olivas, lori.olivas@jfshea.com

J.F. Shea Construction, Inc. is soliciting your participation in the preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items:

Surveyor, Corrosion Engineer, Hydrogeologist, Well Rehabilitation, Geotechnical Engineer, Soil & Concrete Testing, Security Systems, Laboratory Testing, Architect, Utility Location Services, AC Paving, Ready-Mix Concrete, Reinforcing Steel, Structural Steel, Miscellaneous Metals, Painting & Coatings, Roofing, and HVAC.

Plans and Specifications: Email your requests to elizabeth.pettus@jfshea.com.

Plans may also be viewed at the Dodge Plan Rooms or at our Walnut Office.

J.F. Shea Construction, Inc. is an equal opportunity employer and intends to negotiate in good faith with interested **DBE (including MBE, WBE)** firms and intends to utilize the lowest responsive bidder. J.F. Shea expects potential subcontractors to be bondable. J.F. Shea will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.

Authority Board Approves High-Speed Rail Line Between Bakersfield and Palmdale

[Article was originally posted on
WWW.HSR.CA.GOV]

The California High-Speed Rail Authority (Authority) Board of Directors today approved the Final Environmental Impact Report/Environmental Impact Statement (EIR/EIS) for the approximately 80-mile Bakersfield to Palmdale project alignment section. The action paves the way for full California Environmental Quality Act (CEQA) clearance of nearly 300 miles of the high-speed rail project's 500-mile Phase 1 alignment from San Francisco to Los Angeles/Anaheim. The Board's actions mark the first CEQA certification of an environmental document in the Southern California region.

"Today's approval represents another major milestone for this project as we move the project into Los Angeles County," said CEO Brian Kelly. "We appreciate the collaboration with our local and regional partners as we work to build a clean, electrified high-speed rail system that will connect our state for generations to come."

The Board's certification of the Bakersfield to Palmdale Final EIR/EIS and approval of the Project Section allows the Authority to begin preconstruction work as funding becomes available. The section provides a north-south high-speed rail connection between the Central Valley and the Antelope Valley in northern Los Angeles County, closing the passenger rail gap that currently exists between the two regions. The section is designed to accommodate a connection with the Brightline West high-speed rail project to Las Vegas.

The Board certification of the final environmental document and approval of the Bakersfield to Palmdale Project Section reaffirms the Authority's commitment to complete the environmental process for the full Phase 1 California High-Speed Rail System from San Francisco to Los Angeles/Anaheim by 2023.

In June, the Authority prepared and released the Final EIR/EIS as the lead agency for both CEQA and the National Environmental Protection Act (NEPA). Responses to public comments received during the CEQA and NEPA review periods are part of this Final EIR/EIS.

The next steps under CEQA and NEPA will include issuing a Record of Decision consistent with NEPA requirements and filing a CEQA Notice of Determination. The Final EIR/EIS can be found on the Authority's website here: <https://hsr.ca.gov/>



Skanska-Coffman A Joint Venture
Subcontractor/Supplier Bids/Proposals Requested

ADP Airside Improvements Project
San Diego County

Owner: San Diego County Regional Airport Authority (SDCRAA)
Project #411001

Revised Proposal Due Date: August 30, 2021 – 2:00 pm

Skanska USA Civil West California District Inc. and Coffman Specialties, Inc., a Joint Venture, is interested in soliciting in Good Faith all subcontractors and suppliers as well as certified DBE subcontractors and suppliers related to the scopes of work below

Plans & Specs may be obtained from the Airport Authority's Bid Management website:
<https://pbsystem.planetbids.com/portal/16725/portal-home>

Requested scopes include, but are not limited to the following and should be based on Contract and its amendments:

Striping, Implement BMP's, SWPPP, Temporary Erosion Control, Sweeping, Fencing, Excavation, Aggregate Base, Tack Coat, Cold Plane Asphalt Concrete Pavement, Remove Concrete Pavement and Base, Minor Concrete, Storm Drain, Signs, Electrical Systems, Trucking, Asphalt Paving, Dewatering, Wet Utilities, Storm Drain Filtration, Traffic Control, Cistern and Pump Control Room, and Cement Treated Base.

Requirements: Skanska Coffman a Joint Venture is an Equal Opportunity Employer and is requesting quotes from all qualified subcontractors and suppliers. Skanska Coffman a Joint Venture will assist qualified subcontractors, vendors, & suppliers in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies. If you are a DBE Company, please provide your certification letter with your proposal. If you are a non-DBE, please indicate all lower-tier participation on your quotation as it will be evaluated with your price. In order to assist DBE subcontractors and suppliers, we will divide total requirements into smaller packages, tasks or quantities & establish delivery & construction schedules which will permit maximum participation when feasible. Subcontracting Requirements: Skanska Coffman a Joint Venture's insurance requirements are Commercial General Liability (GL): \$1M ea. occ., \$1M personal injury, \$2M products & completed operations agg. & general agg.; \$1M Auto Liability; \$5M Excess/Umbrella and \$1M Workers Comp. Endorsements and waivers required are the Additional Insured End., Primary Wording End., & a Waiver of Subrogation (GL & WC). **Other insurance requirements** may be necessary per RFP requirement. Subcontractors may be required to furnish performance and payment bonds in the full amount of their subcontract by an admitted surety. Skanska Coffman a Joint Venture will pay bond premium. Quotations must be valid for the same duration as specified by the Owner for contract award. Conditions or exceptions in Subcontractor's quote are expressly rejected unless accepted in writing. Skanska Coffman a Joint Venture is signatory to the Operating Engineers, Laborers, Cement Masons, & Carpenters Unions. Subcontractors must provide weekly, one original and one copy of all certified payrolls, including non-performance and fringe benefit statements if required by law or by the Prime Contract. Please note that all Contractors and Subcontractors must register with The DIR (Department of Industrial Relations) in order to bid on public works projects. Include CSLB License Number and DIR Number on All Quotes Submitted.

Skanska Coffman A Joint Venture is an Equal Opportunity/Affirmative Action Employer
EEO/AA/Vet/Disability Employer

Estimating Department: 1995 Agua Mansa Rd, Riverside, CA 92509

Phone: (951) 684-5360 • Fax: (951) 788-2449

Lead Estimator: Joe Sidor • Email: bids.socal@skanska.com



California Sub-Bid Request Ads

AECOM

300 South Grand Avenue, Los Angeles, CA, 90071
Phone: 213.593.8100

REQUEST FOR Community Business Enterprises (CBEs) FOR:

County of Los Angeles Department of Public Works
Request for Proposals: Hall of Administration Seismic Retrofit
Project Management/Construction Management
RFP Number: BRC0000253

Bid Date: Thursday, September 14, 2021

Contact: To be considered for this team, please provide the following items by noon, **Friday, August 27, 2021:**

- (1) Letter of Interest
- (2) a copy of your current MBE/WBE/OBE certification
- (3) brief qualifications package
- (4) fee schedule

AECOM is seeking qualifications from Community Business Enterprises (CBEs) for the following project and construction management work:

- Community & Public Outreach Services
 - Project Website Development & Maintenance
 - Web Based Site Cameras (Supply, Install & Maintain)
 - Project Newsletters
 - Community Business Enterprise Outreach Programs
- Labor Compliance Monitoring Services
- Licensed Physical Survey Services
- Grant Management
- Temporary Facilities Rental & Leasing (Facilities, Furniture & Equipment)
- Temporary Signage Fabrication & Installation
- Office Furniture, Fixtures & Equipment Procurement Services

Experience providing similar services to the County of Los Angeles is preferred. This proposal is in alignment with the County of Los Angeles CBE Program requirements and certified CBEs are encouraged to respond. The CBE Program includes business enterprises owned by disabled veterans, disadvantaged business enterprises, and minority- and woman-owned businesses.

Interested businesses should email a brief overview of County of Los Angeles experience, along with CBE documentation by **Friday, August 27** to **Laurie Stewart** at laurie.stewart@aecom.com. AECOM will also provide copies of the RFQ document upon request. Be advised that an AECOM representative will contact qualified respondents and request additional information regarding this solicitation. Thank you for your response.

Assistance is available in obtaining any necessary bonding, lines of credit or insurance, information related to the requirements for the work, and necessary equipment, supplies materials, or related services.

FLATIRON

Request for Qualified/Certified DBE Participation from
Subcontractors/Suppliers/Service Providers

Veterans Blvd Interchange Project

City of Fresno, CA

Bid File No. 3809

Engineers Estimate \$54.3M

DBE Goal 16%, Participation Encouraged

REVISED Bid Date: September 14th, 2021 3:00 PM

This is an Electronic Bid Submittal

Quotes not received by 11:00 AM on bid day may not be reviewed/evaluated

Flatiron West Inc is requesting DBE Subcontractor/Supplier/Service Provider participation for the following

Items of work, but not limited to: CAS/Roadway Signs, Clear & Grub, Erosion Control (Temp & Perm), Landscaping/Irrigation, AC Paving, AC Dike/Curbs, Cold Plane AC, Post Tensioning, Rebar, Overhead Signs, Painting/Staining Concrete, Underground & Utilities, Fencing & Metal Railing, MBGR, Bridge Concrete Barrier, Roadway Concrete Barrier, Striping/Markings, Electrical, Minor Concrete, Pavement Fabric, Jack & Bore 24" & 30", PCC Paving, Clean & Treat Deck, Slurry Seal, Welding, Grading, Polyester Concrete Overlay, Trucking, HAZMat Trucking, Aggregates: including Import Borrow, Class 2AB, Structure BF & CL2 Rip Rap, Ready Mix, Concrete Pumping Services, 77" Steel Pipe Casings, Underground Pipe Products: including ACP, RCP, 16" Ductile Iron, 54" RCP PVC lined, Misc. Metals/Iron/Structural Steel, SWPP Plan & Materials, Lead Compliance Plan, Geotextile Materials, Formliner, Underground Precast, Street Sweeping, Traffic Control, Vibration Monitoring, Survey, and Biologist.

Non-DBE Subs & Suppliers: You will be expected to carry a proportionate percentage of 2nd-tier participation with your quote. 2nd-tier participation will be evaluated with your price.

100% performance/payment bonds will be required for the full amount of the subcontract price. Please contact Flatiron for any assistance to this solicitation, including obtaining bonding, insurance, equipment, materials and/or supplies. Provide all scopes/quotes as early as possible to enable estimators to perform a thorough evaluation of all quotes received. Quotes will be broken down into comparable packages as reasonably necessary to facilitate participation. Quotes must be valid for the same duration as specified by the Owner for Contract Award. We are signatory to Operating Engineers, Laborers, Cement Masons, Carpenters and Pile Drivers Unions. Non-signatory subs will be required to sign an agreement for trades covered under our union agreements. Flatiron intends to work cooperatively with all firms for all bid items you are licensed and qualified to perform. Bid items can be split to facilitate participation from all certified firms. Flatiron will reimburse for bond premium up to 2%. **Firms must possess & provide current contractor's license number & DIR Registration number on the quote.** Firms must possess insurance and workers compensation coverage meeting project requirements. Waiver of Subrogation is required. Please contact Flatiron for any assistance required by your firm. Subcontractors/Suppliers will be required to execute our standard agreements and agree to our standard and general terms & conditions. Copies are available for review on our Box.com ftp site or upon email request.

Project documents can be found on the City of Fresno Planet Bids project page at [PlanetBids Vendor Portal](https://planetbids.com). You will need to register with Planet Bids and log in to access the project files for the City of Fresno Veterans Blvd Interchange project.

To access **FREE** project documents from our Flatiron BOX ftp site, please send an email request to NorCalBids@flatironcorp.com

You will be provided with a BOX link to view & download plans and specs for FREE from our BOX.com ftp site. Due to Covid-19 & some social distancing requirements still in place in some areas, we are not currently scheduling appointments to review project docs or meet with estimators in our office. When all pandemic restrictions are lifted, we will offer these services again in our office by appointment only. Thank you for your understanding.

Please send all quotes by email to

NORCALS@flatironcorp.com

or to our BID FAX at 707-746-1603.

Flatiron West, Inc.

2100 Goodyear Rd Benicia, CA 94510

Phone 707-742-6000 Bid Fax 707-746-1603

An Equal Opportunity Employer
Contractor License 772589

BPM Tips For Getting Specified by Architects

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registered and approved by the AIA through their Continuing Education System (CES).

Relationships Are King

This is hands down the best way to consistently get specified. Architects will rely on existing relationships when determining what products to specify on a given construction project.

Part of that will be based on trust from experience with products that they know they can rely on.

The other part is in building relationships through some of the various methods discussed above, like offering continuing education courses

or establishing your company as a trusted technical advisor.

You want architects and specifiers to turn to you when they need help solving problems. Your product might not be the right fit for every project they design, but if you build the right kind of relationships with architects, you'll be the first company they think of when they start specifying products.

SOURCE:

<https://www.constructconnect.com/blog/bpm-tips-getting-specified-architects>



California Sub-Bid Request Ads



An Equal Opportunity Employer is requesting quotations from all certified and qualified **Disadvantage Business Enterprise (DBE)** Professional services, sub-contractors, material suppliers and trucking for the following project:

Owner: City of Fresno
Veterans Boulevard Interchange
Bid File Number: 3809 ~ Project ID #: PW00927
DBE Participation Goal is 16%

The Veterans Boulevard/State Route 99 interchange; the northerly jug handle ("J2" as identified subsequently); Veterans Boulevard 876overcrossing of Golden State Boulevard, and; completing Veterans Boulevard between Wathen Avenue and the Veterans Boulevard/ Bryan Avenue/Barstow Avenue intersection. This phase also includes the extension of Sierra Avenue to Bullard Avenue

REVISED Bid Date: September 14, 2021 at 3:00 PM

****Bidding Electronically. Quotes need to be received by 11:00am on bid day****

CONTACT:
Debby Pannell
Brosamer & Wall Inc.
1777 Oakland Blvd, Suite 300, Walnut Creek, California 94596
PH: 925-932-7900 • FAX: 925-279-2269

PROJECT SCOPE:
 Brosamer & Wall Inc., is requesting quotes from all qualified and certified DBE subcontractors and suppliers all items of work type listed below, including but not limited to:

Class 2 AB, Structure Backfill, Decomposed Granite, Import Borrow, Rock Slope Protection, AC Paving, AC Dike/Curbs, Cold Plane AC, Roadway Excavation, Slurry Seal, Geotextile Materials, Ready Mix, Minor Concrete, Concrete Barrier (Roadway & Bridge), Jointed Plain Concrete Pavement, Prestressing Concrete, Concrete Structures, Concrete Bridge Deck Surface, Concrete Pumping Services, Reinforced Concrete Pipe, Ductile Iron Pipes, Steel Pipe, Pipe Bollard, Pipe Culvert, PVC-Lined Reinforced Concrete Pipe, PVC Conduit, Basin Excavation, Earthwork, Landscaping/Irrigation, Clearing & Grubbing, Erosion Control, Traffic Control, Crash Cushion, Electrical, Underground & Utilities, Signal & Lighting, Intelligent Transportation Systems (City), Ramp Metering System, Fiber Optic Cable Systems, Fencing, Chain Link Railing, Rebar, Misc Metals/Iron/Structural Steel, Welding, Biologist, Lead Compliance Plan, Survey, Storm Water Prevention Plan (SWPP), Street Sweeping, Fugitive Dust Control Plan (FDCP), Vibration Monitoring, Roadway Signs, Construction Area Signs, Overhead Signs, Trucking, HAZmat Thermoplastic Traffic Stripe & Pavement Marking Removal & Trucking, Striping/Markings, Fire Hydrant

Please Contact Brosamer & Wall Inc. at the email listed below for the complete list of the Actual Available Project Bid Items.

Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage, valid DBE certification, DIR (Department of Industrial Relations) registration number for public work projects, and worker's compensation for the entire length of the contract. All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email Debby Pannell contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or can be accessed online at the City of Fresno Planet Bids website: <https://pbsystem.planetbids.com/portal/14769/portal-home>. You will need to register with Planet Bids and log in to access the files for this project. B&W will also make plans & specs available electronically. Please email Debby Pannell at dpannell@brosamerwall.com for free online link. Brosamer & Wall Inc. intends to work cooperatively with all qualified firms seeking work on this project.

****Submit ALL Bid/Quotes via email to estimating@brosamerwall.com or via fax at 925-279-2269 along with a copy of your CURRENT DBE CERTIFICATION by 11am on bid day. Please Include your CSLB License Number & DIR Registration Number on all bid/quotes.**

Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before August 17, 2021.

B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER.

Authority Board Approves High-Speed Rail Line Between Bakersfield and Palmdale

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programs/environmental-planning/project-section-environmental-documents-tier-2/bakersfield-to-palmdale-draft-environmental-impact-report-environmental-impact-statement/

The high-speed rail project is currently under active construction in the Central Valley along 119 miles at 35 different construction sites with an average of 1,100 workers daily. For more on construction progress visit www.buildhsr.com.

SOURCE:

<https://hsr.ca.gov/2021/08/19/news-release-authority-board-approves-high-speed-rail-line-between-bakersfield-and-palmdale/>

In Less Than Two Weeks, Paycheck Protection Program Direct Borrower Forgiveness Portal Surpasses Expectations, Accepts More Than 340K Submissions

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ANDREW M JORDAN INC dba A & B CONSTRUCTION
1350 Fourth Street, Berkeley, CA 94710
Phone: 510-999-6000 Fax: 510-982-3636

Requests proposals/quotes from all qualified & certified DVBE subcontractors, suppliers, and truckers for the following project:

Caltrans #010-1F1704 - San Joaquin County Near Stockton at Route 26/99 Separation
Bids: September 2, 2021 @ 2:00 pm

LCP; CAS; TRAFFIC CONTROL SYSTEM & DEVICES, TEMP TRAFFIC STRIPE, MARKING, MARKER; CHANNELIZER; PORTABLE RADAR SPEED FEEDBACK; PCMS (LS); TEMP FLASHING BEACON, RAILING (TYPE K), CRASH CUSHION MODULE, RADAR SPEED FEEDBACK SIGN SYSTEM; JOB SITE MANAGEMENT; SWPPP, RAIN EVENT ACTION PLAN, STORM WATER SAMPLING & ANALYSIS DAY & REPORT; TEMP DI PROT, FIBER ROLL, CONST. ENTRANCE; STREET SWEEPING; TEMP CONC. WASHOUT; ASBESTOS COMPLIANCE PLAN; TREATED WOOD WASTE; ROADWAY EX; SHOULDER BACKING; (F) - STRUCTURE EX (BRIDGE); (F) - STRUCTURE BF (BRIDGE); IMPORT BORROW; WOOD MULCH; HMA (TYPE A), PLACE HMA DIKE (TYPE C), PLACE HMA DIKE (TYPE E), REMOVE AC DIKE; REMOVE BASE & SURFACING; COLD PLANE; 16" C-D-H CONC. PILING; (F) - STRUCTURAL CONC. BRIDGE FOOTING; (F) CONC. BRIDGE; (F) - BRIDGE (POLYMER FIBER), APPROACH SLAB (TYPE R MODIFIED); (F) - DRAIN INLET; DRILL & BOND DOWEL; JOINT SEAL (MR 1/2"); JOINT SEAL (MR 1 1/2"); (F) - BAR REINF. STEEL (BRIDGE); (F) - FURNISH STEEL (BRIDGE); (F) - ERECT STEEL (BRIDGE); (F) - FURNISH LAMINATED PANEL SIGN (1"-TYPE A); MIDWEST GUARDRAIL SYSTEM (WOOD POST); VEGETATION CONTROL MAT (RUBBER); (F) - CHAIN LINK RAILING (TYPE 7); TRANSITION RAILING (TYPE WB-31); RAIL TENSIONING & END ANCHOR ASSY (TYPE SFT); ALTERNATIVE IN-LINE TERM SYST; CONC. BARRIER (TYPE 60MGF); (F) (TYPE 732SW); (F) (TYPE 842); REMOVE GUARDRAIL, SALVAGE METAL BRIDGE RAILING; REMOVE CONC. BARRIER; 6" THERMO TRAFFIC STRIPE (ENHANCED WET NIGHT VISIBILITY) (BROKEN 6-1), 6" THERMO STRIPE (ENHANCED WET NIGHT VISIBILITY) (BROKEN 36-12), PAVEMENT MARKING TAPE (WARRANTY), 6" THERMO STRIPE (ENHANCED WET NIGHT VISIBILITY), 8" THERMO STRIPE (ENHANCED WET NIGHT VISIBILITY), 8" THERMO STRIPE (ENHANCED WET NIGHT VISIBILITY) (BROKEN 12-3), THERMO CROSSWALK & PAVEMENT MARKING (ENHANCED WET NIGHT VISIBILITY), 12" THERMO STRIPE (ENHANCED WET NIGHT VISIBILITY), REMOVE THERMO STRIPE, 12" STRIPE TAPE W/ CONTRAST (WARRANTY), STRIPE PAINT (1-COAT), 6" STRIPE, 6" (BROKEN 36-12); MAINTAIN EXISTING TRAFFIC MANGMNT SYST ELEMENTS DURING CONST., MODIFY LIGHTING SYST, SIGNAL & LIGHTING SYST & FIBER OPTIC CABLE SYST; MOBILIZATION.

Bonding, insurance, lines of credit and any technical assistance or information related to the plans & specifications & requirements for the work will be made available to interested suppliers & subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered to interested DVBE certified suppliers, subcontractors, truckers. A & B is signatory to the Operating Engineers and Laborers Collective Bargaining Agreements.

100% Payment & Performance bonds will be required from a single, Treasury-listed surety company subject to A & B's approval. A & B will pay bond premium up to 15%. Subcontractors awarded on any project will be on A & B's standard form for subcontract without any modifications. For questions or assistance required on the above, please call Abel Canlas at 510-210-2832 or at acanlas@a-bconstruction.net

Project Link: <http://ppmoe.dot.ca.gov/des/oe/weekly-ads/oe-project.php?q=10-1F1704>

We are an Equal Opportunity Employer



California Sub-Bid Request Ads



An Equal Opportunity Employer is requesting quotations from all qualified Professional services, sub-contractors, material suppliers and trucking including certified Disadvantage Business Enterprise (DBE) & Disadvantage Veterans Business Enterprise (DVBE)

for the following project:

Caltrans ~ 10-1F1704 ~ San Joaquin County near Stockton at Route 26/99 Separation
10-SJ-26, 99-1.1, 19.3 ~ Project ID 1016000032
Remove & Replace Bridge

Bid Date: September 2, 2021 at 2:00 PM

****Bidding Electronically. Quotes need to be received by 11:00am on bid day****

CONTACT:

Debby Pannell
Brosamer & Wall Inc.
1777 Oakland Blvd, Suite 300
Walnut Creek, California 94596
PH: 925-932-7900 • FAX: 925-279-2269

PROJECT SCOPE:

Brosamer & Wall Inc., is requesting quotes from all qualified and certified DBE/DVBE subcontractors and suppliers all items of work type listed below, including but not limited to:

Progress Schedule (Critical Path Method); Time-Related Overhead (WDAY); Lead Compliance Plan; Dispute Resolution Advisor On-Site Meeting; Hourly Off-Site Dispute-Resolution-Advisor-Related Tasks; Construction Area Signs; Traffic Control System; Traffic Control Supervision (DAY); Flashing Arrow Sign; Type III Barricade; Temporary Traffic Stripe (TAPE); Temporary Pavement Marking (TAPE); Channelizer (Surface Mounted); Portable Radar Speed Feedback Sign System Day; Temporary Pavement Marker; Portable Changeable Message Sign (LS); End of Queue Monitoring & Warning with Truck Mounted Changeable Message Sign Day; Temporary Flashing Beacon; Temporary Railing (TYPE K); Temporary Crash Cushion Module; Temporary Radar Speed Feedback Sign System; Job Site Management; Prepare Storm Water Pollution Prevention Plan (SWPPP); Rain Event Action Plan; Storm Water Sampling & Analysis Day; Storm Water Annual Report; Temporary Drainage Inlet Protection; Temporary Fiber Roll; Temporary Construction Entrance; Street Sweeping; Temporary Concrete Washout; Asbestos Compliance Plan; Treated Wood Waste; Roadway Excavation; Shoulder Backing; Structure Excavation (Bridge); Structure Backfill (Bridge); Imported Borrow (CY); Wood Mulch; Hot Mix Asphalt (Type A); Place Hot Mix Asphalt Dike (Type C); Place Hot Mix Asphalt Dike (Type E); Remove Asphalt Concrete Dike; Cold Plane Asphalt Concrete Pavement; Remove Base & Surfacing; 16" Cast-In-Drilled-Hole Concrete Piling; Structural Concrete (Bridge Footing; Bridge; Bridge (Polymer Fiber); Approach Slab (Type R Modified); Drainage Inlet; Drill & Bond Dowel; Joint Seal (MR 1/2") & (MR 1 1/2"); Bar Reinforcing Steel (Bridge); Furnish Structural Steel (Bridge); Erect Structural Steel (Bridge); Furnish Sign Structure (Bridge Mounted without Walkway); Install Sign Structure (Bridge Mounted without Walkway); Clean & Paint Structural Steel; Bridge Removal (Portion); 18" Reinforced Concrete Pipe (Class IV); 18" Concrete Flared End Section; Remove Culvert (LF); Remove Inlet; Remove Flared End Section (EA); Rock Slope Protection (60 LB, Class II, Method B) (CY); Rock Slope Protection Fabric (Class 8); Minor Concrete (Curb, Sidewalk & Curb Ramp); Remove Concrete (Curb, Gutter, & Sidewalk) (CY); Pre/Post Construction Surveys; Miscellaneous Iron And Steel; Miscellaneous Metal (Bridge); Temporary Fence (Type CL-6); Temporary Chain Link Gate (Type CL-6, 20' Wide); Remove Pavement Marker; Pavement Marker (Retroreflective); Remove Roadside Sign; Furnish Laminated Panel Sign (1"-Type A); Midwest Guardrail System (Wood Post); Vegetation Control Mat (Rubber); Chain Link Railing (Type 7); Transition Railing (Type WB-31); Rail Tensioning Assembly; End Anchor Assembly (Type SFT); Alternative In-Line Terminal System; Concrete Barrier (Type 60MGF), (Type 732SW) & (Type 842); Remove Guardrail; Salvage Metal Bridge Railing; Remove Concrete Barrier; Remove Thermoplastic Traffic Stripe; 6" Thermoplastic Traffic Stripe (Enhanced Wet Night Visibility) (Broken 6-1) & (Broken 36-12); 6", 8" & 12" Thermoplastic Traffic Stripe (Enhanced Wet Night Visibility); 8" Thermoplastic Traffic Stripe (Enhanced Wet Night Visibility) (Broken 12-3); Thermoplastic Crosswalk & Pavement Marking (Enhanced Wet Night Visibility); Contrast Stripe Paint (1-Coat); Pavement Marking Tape (Warranty); 6" & 12" Traffic Stripe Tape With Contrast (Warranty); 6" Traffic Stripe Tape With Contrast (Warranty) (Broken 36-12); Maintaining Existing Traffic Management System Elements During Construction; Modifying Lighting Systems; Modifying Signal & Lighting Systems; Modifying Fiber Optic Cable Systems; Mobilization

Please Contact Brosamer & Wall Inc. at the email listed below for the complete list of the Actual Available Project Bid Items.

Requirements: Brosamer & Wall, Inc. will work with interested subcontractors/suppliers to identify opportunities to break down items into economically feasible packages to facilitate DBE. Brosamer & Wall, Inc. is a union signatory contractor. Subcontractors must possess a current contractor's license, insurance coverage, valid DBEDVBE certification, DIR (Department of Industrial Relations) registration number for public work projects, and worker's compensation for the entire length of the contract. All subcontractors will be required to sign our standard Subcontract Agreement. 100% payment and performance bonds may be required. If you have any questions regarding this project or need assistance in obtaining/waiving insurance, bonding, equipment, materials and/or supplies please call or email Debby Pannell contact information below.

Plans and specifications can be viewed at our office located at 1777 Oakland Blvd Suite 300, Walnut Creek, Ca. 94596 or can be accessed for free at the Caltrans website: www.dot.ca.gov/hq/esc/oe. B&W will also make plans & specs available electronically. Please email Debby Pannell at dpannell@brosamerwall.com for free online link. Brosamer & Wall Inc. intends to work cooperatively with all qualified firms seeking work on this project. ****Submit ALL Bid/Quotes via email to estimating@brosamerwall.com or via fax at 925-279-2269 along with a copy of your CURRENT DBE/DVBE CERTIFICATION by 11am on bid day. Please Include your CSLB License Number & DIR Registration Number on all bid/quotes.** Subcontractors, Dealers/Suppliers and Brokers please provide your designation code to us on or before September 2, 2021.

B&W, INC., IS AN EQUAL OPPORTUNITY EMPLOYER.

KJ Woods Construction, Inc.

is requesting quotes from certified DBE businesses for

**Oro Loma Sanitary District (OLSD)
Sewer Collection System Pipeline
Rehabilitation and Replacement Project
– Phase 2**

Project #45-146.02

Due 9/22/21 @ 2 PM

We are seeking subs/suppliers of Traffic Control, Paving, Grinding, Install Concrete Flatwork, Manholes, Excavation, Shoring, Trucking, Saw Cutting, Sewer Bypass, TV Inspection, and Pipe Bursting.

Payment & performance bonds may be required. Subs are encouraged to contact Cristina Bernal office@kjwoods.com / 415.759.0506 for info/assist with insurance reqs, bonding, lines of credit, equipment or instructions to obtain plans/specs at no cost

Paycheck Protection Program Direct Borrower Forgiveness

Continued from page 5

closing the passenger rail gap that currently exists between the two regions. The section is designed to accommodate a connection with the Brightline West high-speed rail project to Las Vegas.

The Board certification of the final environmental document and approval of the Bakersfield to Palm-dale Project Section reaffirms the Authority's commitment to complete the environmental process for the full Phase 1 California High-Speed Rail System from San Francisco to Los Angeles/Anaheim by 2023.

In June, the Authority prepared and released the Final EIR/EIS as the lead agency for both CEQA and the National Environmental Protection Act (NEPA). Responses to public comments received during the CEQA and NEPA review periods are part of this Final EIR/EIS.

The next steps under CEQA and NEPA will include issuing a Record of Decision consistent with NEPA requirements and filing a CEQA Notice of Determination. The Final EIR/EIS can be found on the Authority's website here: <https://hsr.ca.gov/>

SOURCE:

<https://www.sba.gov/article/2021/aug/18/less-two-weeks-paycheck-protection-program-direct-borrower-forgiveness-portal-surpasses-expectations>

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California's top business leader retires on high note

[Article was originally posted on www.calmatters.org]

By Dan Walters, CalMatters,

Over the last four decades, hundreds of politicians have come and gone from the Capitol and its political ambience has undergone a dramatic transformation. Allan Zaremborg has not only seen it all, but has hugely influenced what did or didn't happen.

This week, Zaremborg announced that he will soon retire after more than two decades as CEO of the California Chamber of Commerce and previous stints as a chamber lobbyist and high-ranking aide to two Republican governors, George Deukmejian and Pete Wilson.

Donna Lucas, a public relations executive who chairs the chamber's board and herself has been a prominent Capitol figure during those decades, wasn't blowing smoke when she said, "CalChamber and Allan Zaremborg have been one and the same for more than two decades. His effectiveness in representing California's business community is legendary and he created models for success that are now common practice."

When Zaremborg, then a young attorney in the Department of Justice, followed his boss, Deukmejian, into the governor's office in 1983, California and its Capitol were bastions of pro-business conservatism. However, by the time he assumed leadership of the chamber in 1998, California was turning blue and the Legislature was drifting leftward.

Zaremborg's job was to maintain relevance for business in a Capitol increasingly dominated by liberal Democrats and allied interests such as labor unions, environmental and consumer advocacy groups, and personal injury lawyers. He succeeded brilliantly, as even his foes would acknowledge.

The circumstances dictated that Zaremborg and his staff would be mostly playing defense, staving off efforts by rival interests to impose new regulations and new taxes on business, or increasing opportunities for litigation.

A major tool was the chamber's "job killer" list, an annual compilation of legislation deemed to be onerous, initiated by Zaremborg's predecessor, Kirk West, in 1997. Over the ensuing two-plus decades, hundreds of bills have received the "job killer" epithet and roughly 90% have either died in the Legislature, mostly without votes, been amended enough to escape the list, or been vetoed by governors.

Zaremborg picked the chamber's fights carefully, which is one reason why it has been so successful. Except on matters of taxation, for example, the chamber rarely quarreled with the Capitol's dominant public employees unions, whose priorities of higher salaries and benefits did not affect business. The chamber, however, spars constantly with private sector unions, which have less political clout than their public sector cousins.

Outside of the Capitol, Zaremborg and the chamber have also played major roles in creating coalitions to both advocate and oppose major ballot measures — a process that also emerged as a powerful policy tool during the last four decades. They were, for example, instrumental in passing a ballot measure that changed how California nominates candidates for political offices to a "top-two" system over opposition from both major parties.

The two top primary election finishers, regardless of party, face each in the November general election every two years and business saw it as leading to fewer ideologues and more moderates winning legislative seats. While the precise impact of the top-two system is still debated, it clearly has helped make the "job killer" campaign a success as legislative leaders count noses and decide which bills fly and which die.

The Capitol is continuing to slide leftward, so Zaremborg's successor will have no shortage of battles as longtime foes propose new measures that employers will see as excessive and expensive — especially since Gov. Gavin Newsom, a former businessman himself, is evidently more inclined than his predecessors to sign such measures.

SOURCE:

<https://calmatters.org/commentary/2021/08/californias-top-business-leader-retires-on-high-note/>

Public Legal Notices

OAKLAND UNIFIED SCHOOL DISTRICT

Oakland Unified School District
Department of Facilities Planning and Management
955 High Street Oakland CA 94601

REQUEST FOR QUALIFICATIONS AND PROPOSALS (RFQ/P)

DSA Certified Project Inspectors
for Various Measure Y Bond Program School Sites

August 11, 2021 (Issued)

Responses must be received September 1, 2021,
no later than 2:00 p.m.

The Oakland Unified School District ("District") is requesting proposals from experienced firms, partnerships, corporations, associations, persons or professional organizations ("Consultants") to provide project inspection services associated with various Measure Y Bond Program school projects ("Project"). Upcoming projects requiring Project Inspectors include those currently in the design phases at Castlemont High School and Claremont Middle School

Interested firms are invited to submit a completed Statement of Qualifications ("SOQ") along with the Fee Proposal (collectively "RFQ/P Packet") as described below, with one (1) unbound wet-signed original, five (5) bound copies and a PDF version on a flash drive of requested materials to:

Oakland Unified School District
Tadashi Nakadegawa, Deputy Chief
Department of Facilities
Planning and Management
955 High Street, Oakland, CA 94601

Oral, telegraphic, facsimile and telephone RFQ/P Packets will not be accepted. RFQ/P Packets received after this date and time will not be accepted and returned unopened. The District reserves the right to waive any informalities or irregularities in the RFQ/P Packets. The District also reserves the right to reject any and all RFQ/P Packets and to negotiate contract terms with one or more Respondents.

Due to the circumstances caused by the Covid-19 pandemic, the District will accept electronic Proposals sent via email in lieu of hard copies. Proposals received by the District no later than 2:00 p.m. (Pacific Time) on September 1, 2021 via email will be accepted (to Juanita Hunter at juanita.hunter@ousd.org and the contacts below).

If you have any questions regarding this RFQ/P please email Kenya Chatman, Acting Facilities Director at kenya.chatman@ousd.org, and cc: to Colland Jang at colland.jang@ousd.org.

LOCAL, SMALL LOCAL AND SMALL LOCAL RESIDENT BUSINESS ENTERPRISE PROGRAM
The Local Business Utilization Policy requires that

there is a mandatory fifty percent (50%) LBU participation with a 25% or less Local Business (LBE) participation and a 25% or more Small Local or Small Local Resident Business (SLBE/SLRBE) participation for all capital program/construction-related contracts and professional services agreements.

On April 28, 2021, the Board of Education amended the Local Business Policy which had named the City of Oakland as the singular agency to certify local businesses to include five additional local business certifications. For businesses located in Oakland, Local Business and Small Local Business certifications may also be accepted from the Port of Oakland, Alameda County Transportation Commission, Alameda County Department of General Services, US Department of Transportation California Unified Certification Program, and the California Public Utilities Commission.

The District will follow the City of Oakland Small Business size standards in recognizing Small Local and Small Local Resident Businesses.

The full version of OUSD's latest Local, Small Local and Small Local Resident Business Enterprise Program can be found by going to the OUSD home page: ousd.org> Offices and Programs> Facilities Planning & Management Department> For Contractors and Developers> Bids and Requests for Proposals> Bid Information> 2014 and 2021 Amendments to Local Business Participation Policy.



California Sub-Bid Request Ads

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909

(925) 829-9220 / FAX (925) 803-4263

Website: www.desilvagates.com

ESTIMATOR: **VICTOR LE**

An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a
Prime Contractor for the project listed below:

**CALTRANS ROUTE 20 IN NEVADA COUNTY NEAR
OMEGA AT VARIOUS LOCATIONS FROM 0.2 MILE
WEST OF CONSERVATION ROAD (WASHINGTON
RIDGE ROAD) TO 1.2 MILES WEST
OF ZEIBRIGHT ROAD**

Contract No. 03-2H62U4

Federal Aid Project No. ACNH-P020(196)E

Disadvantaged Business Enterprise Goal Assigned
is 16%

OWNER: STATE OF CALIFORNIA

DEPARTMENT OF TRANSPORTATION

1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

BID DATE: AUGUST 25TH, 2021 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged
Business Enterprises, for the following types of work and
supplies/materials including but not limited to:

**AC DIKE, BIOLOGIST CONSULTANT, BLASTING, BOX
CULVERT, CLEARING AND GRUBBING/DEMOLITION,
COLD PLANE, CONSTRUCTION AREA SIGNS, ELEC-
TRICAL, EROSION CONTROL, FENCING, LANDSCAP-
ING & IRRIGATION, LEAD COMPLIANCE PLAN, METAL
BEAM GUARDRAIL, MINOR CONCRETE, MINOR CON-
CRETE STRUCTURE, ROADSIDE SIGNS/CHANNELLIZ-
ER & DELINEATORS, RUMBLE STRIP, STRIPING, LO-
CATING & MAPPING UTILITIES, SWPPP PREP/WATER
POLLUTION CONTROL PLAN PREPARE, TEMPORARY
EROSION CONTROL, TRAFFIC CONTROL SYSTEM,
UNDERGROUND, VEGETATION CONTROL, TRUCKING,
WATER TRUCKS, STREET SWEEPING, CLASS 2 AG-
GREGATE BASE MATERIAL, HOT MIX ASPHALT (TYPE
A) MATERIAL.**

Plans and specifications may be reviewed at our of-
fices located at 11555 Dublin Boulevard, Dublin, CA
or 3855 N, Freeway Blvd., Suite 100, Sacramento, CA,
or at your local Builders Exchange, or reviewed and
downloaded from the DGC Drop Box Link: https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABbrd0ba51_kN3GtAESfBUoa?dl=0 or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Esti-
mator Victor Le. If you have questions for the Estimator, call
at (925) 829-9220. When submitting any public works
bid please include your DUNS number and DIR number.
For questions regarding registration for DIR use the link at
www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in ob-
taining bonding, lines of credit, insurance, necessary
equipment, materials and/or supplies or related assis-
tance or services, for this project call the Estimator at
(925) 829-9220, or contact your local Small Business
Development Center Network (<http://californiasbdc.org>)
or contact the California Southwest Transportation Re-
source Center (www.transportation.gov/osdbu/SBTRCs).
DGC is willing to breakout portions of work to increase the
expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance
bonds may be required as a subcontract condition.
This will be a PREVAILING WAGE JOB. DGC is an Equal
Opportunity/Affirmative Action Employer.

DESILVA GATES CONSTRUCTION

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909

(925) 829-9220 / FAX (925) 803-4263

Website: www.desilvagates.com

ESTIMATOR: **JIM YACKLEY**

An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a
Prime Contractor for the project listed below:

**THE RESURFACING AND SAFETY IMPROVEMENTS
ON CROW CANYON ROAD AT VARIOUS LOCATIONS -
EDEN TOWNSHIP, ALAMEDA COUNTY, CALIFORNIA
Specification No. 2410**

Minority/Women-Owned Business Enterprise Goal
Assigned is 15% MBE and 5% WBE

OWNER: COUNTY OF ALAMEDA

951 Turner Court, Room 300, Hayward, CA 94545

BID DATE: AUGUST 31, 2021 @ 2:00 P.M.

We hereby encourage responsible participation of local
Minority/Woman-Owned Business Enterprises, and solicit
their subcontractor or materials and/or suppliers quota-
tion for the following types of work including but not lim-
ited to:

**AC DIKE, ADJUST IRON, CLEARING AND GRUBBING/
DEMOLITION, CONSTRUCTION AREA SIGNS, ELEC-
TRICAL, EROSION CONTROL, STRESS ABSORBING
MEMBRANE INTERLAYER (SAMI), FENCING, GABION
BASKET SUPPLIER, METAL BEAM GUARDRAIL, MIN-
OR CONCRETE, MINOR CONCRETE STRUCTURE,
ROADSIDE SIGNS, RUMBLE STRIP, STRIPING, SUR-
VEY/STAKING, SWPPP/WATER POLLUTION CONTROL
PLAN PREPARATION, TEMPORARY EROSION CON-
TROL, UNDERGROUND, TRUCKING, WATER TRUCKS,
STREET SWEEPING, CLASS 2 AGGREGATE BASE MA-
TERIAL, HOT MIX ASPHALT (TYPE A) MATERIAL, AS-
PHALT BINDER.**

Plans and specifications may be reviewed at our of-
fices located at 11555 Dublin Boulevard, Dublin, CA
or at your local Builders Exchange, or reviewed and
downloaded from the dropbox site at https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABbrd0ba51_kN3GtAESfBUoa?dl=0 or from the Owner's site at www.ipdservices.com/clients/eastbay/ALCO

Fax your bid to (925) 803-4263 to the attention of Esti-
mator Jim Yackley. If you have questions for the Esti-
mator, call at (925) 829-9220. When submitting any pub-
lic works bid please include your DUNS number and DIR
number. For questions regarding registration for DIR use the
link at www.dir.ca.gov/Public-Works/PublicWorks.html

If you need M/WBE support services and assistance in
obtaining bonding, lines of credit, insurance, necessary
equipment, materials and/or supplies or related assis-
tance or services, for this project call the Estimator at
(925) 829-9220, or contact your local Small Business
Development Center Network (<http://californiasbdc.org>)
or contact the California Southwest Transportation Re-
source Center (www.transportation.gov/osdbu/SBTRCs).
DGC is willing to breakout portions of work to increase the
expectation of meeting the M/WBE goal.

At our discretion, 100% Payment and 100% Performance
bonds may be required as a subcontract condition. This
will be a PREVAILING WAGE JOB.

DGC is an Equal Opportunity/Affirmative Action Employer.

Request for Proposals for Scope III Bid Solicitation 10 SFPUC - Southeast Plant New Headworks Construction

ADVERTISEMENT FOR SUBCONTRACTOR PRO- POSALS

Subject to conditions prescribed by the City and
County of San Francisco, CA responses to this bid
request are sought from suppliers to furnish and in-
stall Elevators.

PROJECT DESCRIPTION:

The intent of this project is to replace the existing
Headworks Facility at the SE Water Pollution Control
Plant with a new all-weather 250 MGD Headworks
Facility. This is solicitation 10 for Scope III New
Headworks Construction.

SCOPE / DRAWINGS:

The drawings for Scope III are included in the Plan
Room on Smartbidnet.com. The scopes being
sought for this project are as follows:

- 3-19 Structural Steel - 20% LBE Requirement
- 3-29 Glass and Glazing - 0% LBE Requirement
- 3-30 Paints and Coatings - 20% LBE Requirement
- 3-40 Overhead Crane Procurement -
0% LBE Requirement
- 3-64 Hydraulic Power System Procurement -
0% LBE Requirement
- 3-73 Fiber Wall Reinforcement -
0% LBE Requirement
- 3-74 Trough Belt Conveyor System Procurement -
0% LBE Requirement
- 3-75 Self-Contained Compactor Procurement -
0% LBE Requirement
- 3-76 Submersible Centrifugal Pumps Procurement
- 0% LBE Requirement
- 3-78 Mechanical Course Screens Procurement -
0% LBE Requirement

**PRE-QUALIFICATION OF PROSPECTIVE SUB-
CONTRACTORS:** The Owner has determined that
subcontractors who submit bids to Sundt/Walsh on
this Project must be pre-qualified. Those subcon-
tractors who pre-qualify will be allowed to bid on the
above Scope of Work.

Interested firms may obtain Pre-qualification Docu-
ments on the Smartbidnet.com website or by contact-
ing David Cooley, via e-mail at dcooley@sundt.com.

**LOCAL BUSINESS ENTERPRISE (LBE) REQUIRE-
MENTS:** The following project-wide LBE partici-
pation requirement is: LBE-15%. Each Bid Package has
a specific LBE requirement as indicated above. Any
proposals that fail to meet the Bid Package LBE re-
quirement will be deemed non-responsive.

**DISADVANTAGED BUSINESS ENTERPRISE (DBE)
REQUIREMENTS:** All subcontractors are hereby no-
tified that it is expected that work to be performed
under this contract will be in full or in part financed
by the Clean Water State Revolving Fund (SRF),
administered by the United States Environmental
Protection Agency (US EPA) and the State Water Re-
sources Control Board (SWRCB). Bidders shall com-
ply with all applicable terms and conditions, special
provisions, and reporting requirements, as set forth
in these specifications, and as may be required by
federal law, rule, or regulation. Additionally, meeting
the project-wide Fair Share Objective is encouraged:
MBE-6.4%, WBE-2.0%. Refer to Contract Section 00
48 10.01, Paragraph 2 for more information.

BID DUE DATE: All bid documents must be submit-
ted no later than **September 10, 2021 by 2:00 p.m.,
California Time.**

Confidentiality of the information provided will be re-
spected to the extent permitted by law.

QUESTIONS: Direct all project specific questions to
David Cooley at Sundt/Walsh.

All questions should be submitted via e-mail.
The e-mail address is Dcooley@sundt.com.